



REMBE® GmbH Safety+Control

Do something with perspective.

Sales Manager (m/f/x) Middle East and Africa

Your responsibilities

- Lead regional partners, engage end-users, and open new territories.
- Develop sales strategies to increase market share and achieve goals.
- Build strong customer relationships and pursue new opportunities.
- Monitor market trends and competition.
- Review markets, develop expansion plans, and provide feedback.
- Manage sales budgets, forecasts, and reports.
- Collaborate with cross-functional teams for common goals.

Your profile

- Bachelor's degree in engineering or related field with industry experience.
- 5+ years in sales management, ideally in process/pressure safety.
- Proven record of meeting sales targets and fostering long-term growth.
- Strong relationship-building, communication, and analytical skills.
- Proficient in Microsoft Office and CRM software.
- Willingness to travel in the Middle East and Africa.

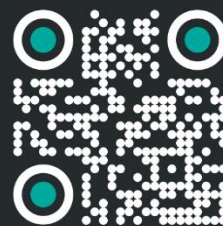
We offer

- an attractive benefits package with a company car
- comprehensive familiarization with our product portfolio
- a very good corporate image and products in the premium segment
- a secure job and career development opportunities
- flat hierarchies and an open corporate culture

Looking for something new? For a new task in a healthy growing, international company? Then REMBE® is the right choice for you!

We are looking forward to your application!

Details und
weitere Stellen auf
unserer Karriereseite:



rembe

